

CASE STUDY

2 Bedroom | 2 Bathroom in Keystone, CO

Results: Increased Booking Revenue

BACKGROUND:

Before working with SkyRun, Ted partnered with a local property management company in Keystone. He found that the property management company he was working with was setting rates too low. There were also too many one-night bookings, and he had to pay additional fees to advertise his property. With the advertising fees and low rates, Ted realized that he wasn't making as much as he hoped.

SOLUTION:

Ted started looking for a new property management company and came across SkyRun. Ted liked the fact that SkyRun had a simple and straightforward rental contract. He also appreciated that SkyRun was willing to negotiate their booking rates. The SkyRun booking software could also set minimum rental rates, so his property wouldn't get booked at below-market value.

RESULTS:

Ted found the property manager he was looking for in SkyRun. Ted has been impressed with SkyRun's open communication and willingness to listen. SkyRun made the transition from his previous property management company seamless. Ted states that the SkyRun staff is honest, trustworthy, and willing to listen to any concerns he had.



"I've been impressed with SkyRun's honest and open communication and their willingness to listen."

