

CASE STUDY

Before SkyRun - A revolving door of disappointing managers

After SkyRun - A long-term relationship with a trusted manager

Time with SkyRun
8 Years



"With SkyRun, we immediately felt respected as homeowners. We've owned in Ridgepoint for over 25 years. This is not our first rodeo, but it is our best one."

BACKGROUND

Ken and Diana had seen it all: over their 20+ years of ownership in Beaver Creek, they had worked with several property managers, and had even managed themselves for a while. In every circumstance, there were headaches--whether it be creative accounting, disappointing services, or a lack of professionalism, nothing seemed to be the right fit. Ken and Diana weren't sure if they would ever be able to own a vacation rental without the headaches.

SOLUTION

Ken started hearing about the positive reputation of a company that was rapidly growing in Summit County, SkyRun Vacation Rentals. On a hunch, he reached out to Steve Falk, the owner, and invited him to Beaver Creek. Ken and Diana showed Steve around Beaver Creek and Vail Valley in the hopes that SkyRun may be interested in expanding. Steve said something during that meeting that Ken and Diana will never forget: "It would be a privilege to manage your home for you." They had never heard a property manager approach a relationship with such respect for the home and the homeowner. They knew that this was the property manager they had been seeking.

RESULTS

SkyRun Beaver Creek launched soon thereafter with Ken and Diana as their first homeowners. In the years since, Ken and Diana have consistently been impressed with SkyRun's management. Not only has their rental revenue greatly improved, but the SkyRun staff takes great care of their property and their guests. On more than one occasion when there have been problems with guests or the home, they've seen the SkyRun staff proactively address the issue and deliver solutions. Not only that, but SkyRun offers various insurance options to help protect them as homeowners, which helps Ken and Diana to feel that their asset is safe. With SkyRun, they know they are in the hands of a trusted, fair partner and they know their guests are getting the highest level of amenities and service. The headaches of the past are now a distant memory!

With SkyRun, 125 Ridgepoint has a guest review rating of

4.7 out of 5 stars

